

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS OF OCTOBER 31, 2016**

	31-Oct-16	31-Oct-15	31-Jul-16
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	27,016,202	30,251,485	32,429,136
Accounts receivable, net	30,522,762	28,385,242	21,014,443
Inventories	19,110,857	21,379,707	11,603,110
Investments	330,500	310,500	320,000
Prepaid expenses and sundry assets	2,115,211	1,889,099	3,359,982
Total current assets	<u>79,095,532</u>	<u>82,216,033</u>	<u>68,726,671</u>
NON-CURRENT ASSETS:			
Property, plant and equipment, net	86,073,378	82,463,854	83,012,109
Goodwill and intangible assets	13,627,139	14,355,711	13,772,854
Investment in associate	10,141,808	11,435,177	12,457,935
Due from associate	48,452	58,309	27,549
Total non-current assets	<u>109,890,777</u>	<u>108,313,051</u>	<u>109,270,447</u>
TOTAL ASSETS	<u><u>188,986,309</u></u>	<u><u>190,529,084</u></u>	<u><u>177,997,118</u></u>
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Accounts payable and accrued liabilities	26,547,190	33,514,388	15,976,177
Dividends payable	-	2,378,121	2,033,589
Current portion of long-term debt	1,851,371	2,584,641	1,666,668
Total current liabilities	<u>28,398,561</u>	<u>38,477,150</u>	<u>19,676,434</u>
NON-CURRENT LIABILITIES:			
Due to associate	-	-	252,480
Long-term debt	4,317,033	14,035,514	7,573,987
Total non-current liabilities	<u>4,317,033</u>	<u>14,035,514</u>	<u>7,826,467</u>
SHAREHOLDERS' EQUITY:			
Share capital	84,733	84,933	84,733
Preference shares	500,000	500,000	500,000
Contributed capital	53,913,353	54,417,153	53,913,353
Retained earnings	101,772,629	83,014,334	95,996,131
Total equity	<u>156,270,715</u>	<u>138,016,420</u>	<u>150,494,217</u>
TOTAL LIABILITIES AND EQUITY	<u><u>188,986,309</u></u>	<u><u>190,529,084</u></u>	<u><u>177,997,118</u></u>

FOCOL HOLDINGS LIMITED**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
THREE MONTHS ENDED OCTOBER 31, 2016**

	31-Oct-16	31-Oct-15	31-Jul-16
REVENUES	106,605,146	72,984,806	278,396,668
COST OF SALES	<u>(86,223,483)</u>	<u>(52,764,617)</u>	<u>(201,414,198)</u>
Gross profit	20,381,663	20,220,189	76,982,470
Equity income	362,499	406,370	1,429,128
Other income	1,394	5,132	24,830
Marketing, administrative and general expenses	(11,356,509)	(11,497,386)	(41,215,109)
Depreciation and amortization	(1,290,691)	(1,174,021)	(5,370,622)
Finance costs	(93,730)	(150,125)	(802,755)
Unrealized gain on investments	<u>10,500</u>	<u>48,000</u>	<u>57,500</u>
NET AND COMPREHENSIVE INCOME	8,015,126	7,858,159	31,105,442
Earnings per share	0.22	0.22	0.82

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF CASH FLOWS
THREE MONTHS ENDED OCTOBER 31, 2016**

	31-Oct-16	31-Oct-15	31-Jul-16
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	8,015,126	7,858,159	31,105,442
Adjustments for:			
Depreciation and amortization	1,290,691	1,174,021	5,370,622
Equity income from associate	(362,499)	(406,370)	(1,429,128)
Unrealized gain on investments	<u>(10,500)</u>	<u>(48,000)</u>	<u>(57,500)</u>
Income from operations before working capital changes	8,932,818	8,577,810	34,989,436
(Increase) Decrease in accounts receivable, net	(8,908,301)	(6,061,756)	1,266,554
Decrease in prepaid expenses and deposits	1,244,771	1,804,668	323,051
(Increase) Decrease in inventories	(7,507,747)	(4,331,483)	5,445,114
Increase (Decrease) in accounts payable and accrued liabilities	10,571,013	13,145,015	(4,059,296)
Increase (Decrease) in dividends payable	<u>(2,033,589)</u>	<u>678,432</u>	<u>-</u>
Net cash from operating activities	<u>2,298,965</u>	<u>13,812,686</u>	<u>37,964,859</u>
CASH FLOWS FROM INVESTING ACTIVITIES:			
(Increase) Decrease in due from associate	(20,903)	(3,239)	27,521
Decrease in due to associate	(252,480)	(285,340)	(32,860)
Dividend from associate	2,700,000	-	-
Purchase of property, plant and equipment	<u>(4,206,244)</u>	<u>(2,724,316)</u>	<u>(6,875,581)</u>
Net cash used in investing activities	<u>(1,779,627)</u>	<u>(3,012,895)</u>	<u>(6,880,920)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Repurchase of ordinary shares	-	(27,400)	(530,568)
Common share dividends paid	(2,372,521)	(2,377,290)	(9,838,619)
Repayment of long-term debt	(3,072,251)	(41,890)	(4,421,390)
Proceeds from long-term debt	-	3,000,000	-
Preference share dividends paid	<u>(487,500)</u>	<u>(487,500)</u>	<u>(3,250,000)</u>
Net cash from/(used in) financing activities	<u>(5,932,272)</u>	<u>65,920</u>	<u>(18,040,577)</u>
NET INCREASE/(DECREASE) IN CASH	(5,412,934)	10,865,711	13,043,362
CASH, BEGINNING OF YEAR	32,429,136	19,385,774	19,385,774
CASH, END OF YEAR	<u>27,016,202</u>	<u>30,251,485</u>	<u>32,429,136</u>
CASH AND CASH EQUIVALENTS IS COMPRISED OF THE FOLLOWING:			
Cash and bank balances	27,016,202	30,251,485	32,429,136
Bank overdraft	<u>-</u>	<u>-</u>	<u>-</u>
	<u>27,016,202</u>	<u>30,251,485</u>	<u>32,429,136</u>
SUPPLEMENTAL INFORMATION :			
Interest paid on bank overdraft and loans	<u>93,730</u>	<u>150,125</u>	<u>802,755</u>
Interest received	<u>1,394</u>	<u>5,132</u>	<u>24,830</u>
Dividends received	<u>-</u>	<u>3,500</u>	<u>-</u>